

Booster Club Meeting Monday, June 10, 2019

Call to Order: 6:51 pm

Review of Members: by John Whittington

Present: John Whittington, Lori Allan, Kellie Seiler, Kathy Sanger, Fred Taylor, Sonja Kruger, Kylian Wassman, Dave Karge, Brenda Stevermer, Jessica Kuryla, and Todd Waterbury

Absent: Joel Prybylla, Rick Kjolsing, Gary Noren and Kevin Hardesty

MINUTES: Minutes of the April meeting were reviewed. *M/S/P – Sonja/Fred*

FINANCIAL REPORT:

- **Checkbook: Current** spendable balance \$14,364.01 (about \$13,601 after program bill). This balance does NOT include the following sub-accounts: football stadium project and signage (see below). Also to add back in is the \$970 raffle prize donations.
- **Memberships/Sponsorships/Donations** – \$5,685 total this year.
 - 2017/2018 total \$7380. 2016/2017 total \$4990. 2015/2016 total \$5451.77.
- **Programs/Calendars:** 2018/2019 – (\$1,448.25) – waiting on spring bill
- **Concessions:**
 - 2018/2019 – fall gross \$10,157.45 with net \$2,190.62.
 - 2018/2019 – winter gross \$26,334.67 with net \$15,128.52
 - 2018/2019 – spring gross \$5,399.35 with a net of \$3,668.64 – waiting for Pepsi credit.
 - TOTAL 2018/2019 – Gross \$41,891.47...Net \$20,987.78 (loss of FB game to MSU and weather factors this year)
 - 2017/2018 total gross \$44,859.60 with net \$22,175.88 (49% net to gross).
 - 2016/2017 total Gross \$52,980.23 with net \$29,130.97 (55% net to gross).
 - Total for 2015-2016 year \$55,217.99 gross/\$25,954.63 net
- **Cougar Wear** – 2018/2019 gross sales \$17,520.56 with net \$5,874.51
 - Working on ending inventory number. Will give to Rick for next meeting.
 - Beginning inventory \$9,392.17 retail. Starting cash \$200.00 (extra \$16 was deposited)
 - 2017/2018 \$16,393.21, net (\$5,297.43)
 - 2016/2017 \$26,139.36, net \$1,291.43.
 - 2015/2016 gross \$17,663.31 with net \$1,573.02.
- **Cougar Cards** – 2018/2019 – \$36,424 gross -
 - 2017/2018 = \$36,055. 2016/2017 = \$38,722. 2015/2016 = \$40,981. 2014/2015 = \$34,355
- **Golf Tournament** – 2017/2018 – Raffle to be held in lieu of golf tournament.
 - 2016 net \$1994.52. 2015 net = \$2,416.
- **Raffle** – 2018/2019 receipts \$21,450 gross sales with net \$7,202.17 (license/ticket printing costs).
 - 2017/2018 net = \$6,250.52
- **Pack the Stands** – It was West's event this year.
- **Stadium Project Sub-Account Balance** - \$55,648.19.
- **Signage Sub-Account Balance** – \$14,106.
- **NSF checks** – Two by same person \$50 (\$62 w/fees) and \$20 (\$32 w/fees)
 - Discussed – Send letter “cleaning up books.” Send letter with Booster Club board listed on side as letter head. Jessica knows the family and will talk with them as well.

M/S/P – Sonja/Fred

REQUESTS:

1. **\$3,650.00** –Portable sound system.
2. **\$4351.81** – Move to stadium account.
3. **\$1000** – Cougar Costume.
4. **\$850.00** – weight room rack.
5. **\$500** – Gym entry rugs
6. **\$1500** – SPX signage/graphics

TOTAL REQUESTS ABOVE = \$11,851.81 – M/S/P –Dave/Brenda

Review of Purchases to consider:

- ❖ Ozone Machine – \$11,000-\$14,000. Machine would require annual certification. Sanitation/health
- ❖ Touch TV for Hall of Fame area \$7500 – used for other items as well. 60”
- ❖ Additional trophy case with glass \$8000
- ❖ Weight room items
- ❖ SPX Graphics
- ❖ Wt Room dumbbells \$2500
- ❖ Pitching machine/SB - \$1500
- ❖ Indoor batting cage/wrestling room - \$2995
- ❖ Directional A-Frame signage \$500

COMMITTEE REPORTS:

- **Program Books:** Board discussion regarding continuing programs as they are or changing format. Decision – If SPX will continue to provide in the same format – we will continue to use the same format. Committee: Todd
- **Cougar Cards/Scarlet Saver** – Have just about everything...waiting on a couple logos and offerings. Needs to get to printer ASAP (original date June 11th). Committee: Lori, Sonja, Kevin, and Brenda (and Beth Fasnacht @ West).
- **Marketing (Website/FB/Twitter/Membership/Sponsorship):** Lori has updated most info on the website. Will need more assistance for online store. Do we want to create a Twitter feed? Committee: John, Joel, Kathy, and Lori (and DeDe Meyer-membership / sponsorship-offline).
- **Raffle:** Final payout \$14,030 with \$970 prizes donated back. Net \$7,202.17. Committee: Gary, Fred, John, and Lori.
- **Cougar Wear/Cougar Den:** Inventory count done. Need to calculate value – looking for past invoices. Also decide on process for next year. Group to meet to review needs for next year. Committee to revisit on-line ordering. Committee: John, Lori, Jessica and Audra.
- **Stadium Project:** Reviewed options. Holding pattern for now. Committee: Todd, John, Kellie, Dave, Dan Nourie (general contractor), Eric Davis, Gary Dierks, Rich Coyle, Mark Miller, and Jim Malcolm.
- **Advertising/Signage:** Multiple openings on BB/SB – GET NEW BUSINESSES. Possible contacts – Profinium Bank, Federated Insurance. Committee: Kylian, Dave, and Todd.

OLD BUSINESS: None

NEW BUSINESS: A huge thank you to out-going members John Whittington and Fred Taylor. Their service over the years is very much appreciated. They will be missed.

NEXT MEETING: Wednesday, August 21, 6:30pm – Mankato East

ADJOURNMENT: M/S/P – Fred/Dave - Meeting adjourned 8:24 PM.

Respectfully submitted by board secretary - Lori Allan